



**Washington  
Gas**

A WGL Company

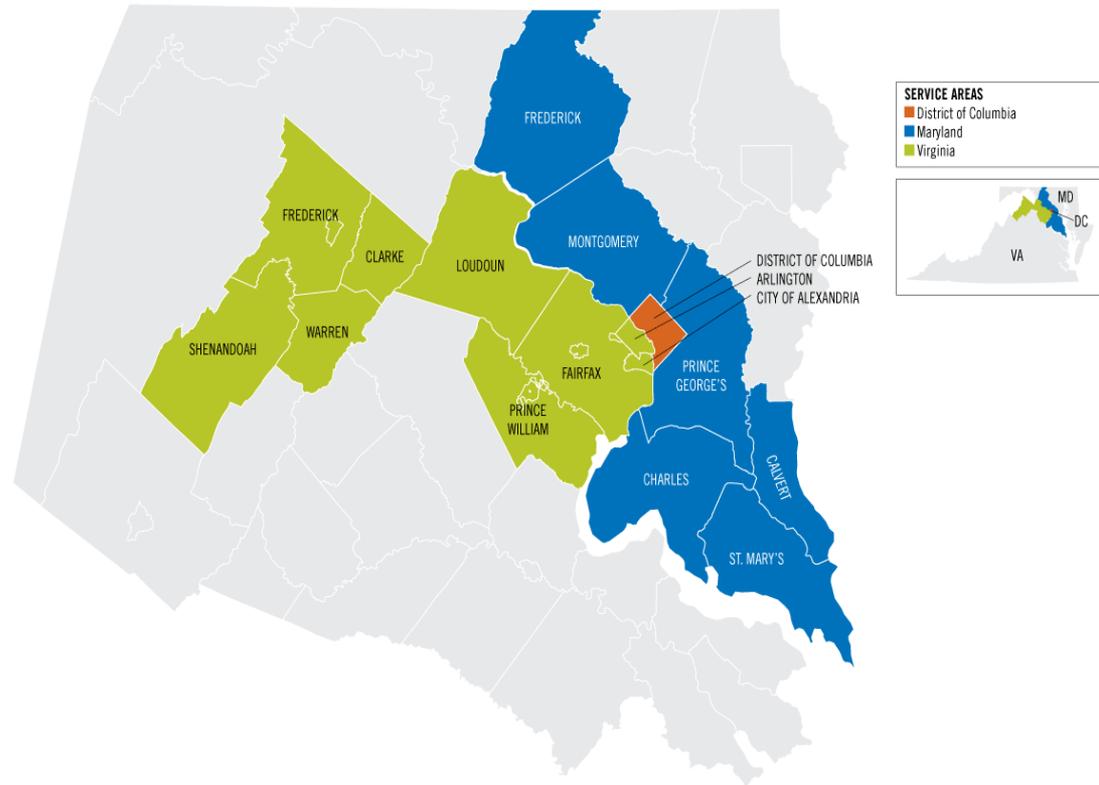
# **WASHINGTON GAS MARYLAND HOME ENERGY SAVINGS PROGRAM**

**MARCH 12, 2025**

# WASHINGTON GAS SERVICE TERRITORY

## VIRGINIA COUNTIES & CITIES

- Arlington
- Clarke
- Fairfax
- Frederick
- Loudoun
- Prince William
- Shenandoah
- Warren
- City of Arlington
- City of Alexandria



## MARYLAND COUNTIES

- Frederick
- Montgomery
- Prince George's
- Charles
- Calvert
- St. Mary's

# EMPOWER MARYLAND

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## RATEPAYER-FUNDED PROGRAM

- **2008** – EmPOWER Maryland Act passed by the Maryland legislature, requiring utilities to offer programs to help their customers voluntarily reduce energy consumption.
- **2017** – Legislature extended the EmPOWER Maryland Act through 2023
- **2024** – Washington Gas incentives are approved for new gas equipment through the end of 2024.
- **2025** – Washington Gas incentives are approved through the end of the 2026 cycle.



Washington Gas Confidential and Proprietary Information



[washingtongas.com](http://washingtongas.com)

# WASHINGTON GAS NETWORK

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## INSURANCE REQUIREMENTS

Commercial Service Providers and residential contractors must provide a current **Certificate of Insurance** to include the following coverage:

- Commercial General Liability
- Umbrella Liability Expiration Date (if applicable)
- Workers Compensation or Workers Compensation Exclusion form
- Always review the [Residential Service Provider Requirements](#) before registering!

# WASHINGTON GAS NETWORK LICENSE REQUIREMENTS – MD AND VA

## PARTICIPATING SERVICE PROVIDERS & CONTRACTORS

Equipment Installed	Licenses Required
Furnaces	<ul style="list-style-type: none"> <li>• Virginia and/ or Maryland Master HVAC License</li> </ul> <b>OR</b> <ul style="list-style-type: none"> <li>• Virginia and/or Maryland Contractor License with Specialties in Gas Fitting (GFC), Heating Ventilation and Air Conditioning (HVA)</li> </ul>
Boilers	<ul style="list-style-type: none"> <li>• Virginia and/or Maryland Master Gas Fitter and/or Plumber and/or HVAC License</li> </ul> <b>OR</b> <ul style="list-style-type: none"> <li>• Virginia and/or Maryland Contractor License with Specialties in Gas Fitting (GFC), Heating Ventilation and Air Conditioning (HVA), Plumbing (PLB)</li> </ul>
Water Heaters	<ul style="list-style-type: none"> <li>• Virginia and/or Maryland Master Gas Fitter and/or Plumber License</li> </ul> <b>OR</b> <ul style="list-style-type: none"> <li>• Virginia and/or Maryland Contractor License with Specialties in Gas Fitting (GFC), Plumbing (PLB)</li> </ul>
Fireplaces	<ul style="list-style-type: none"> <li>• Virginia and/or Maryland Master Gas Fitter</li> </ul> <b>OR</b> <ul style="list-style-type: none"> <li>• Virginia and/or Maryland Contractor License with Specialties in Gas Fitting (GFC)</li> </ul>
Gas Dryers (Residential MD Only)	<ul style="list-style-type: none"> <li>• Maryland Master Gas Fitter</li> </ul> <b>OR</b> <ul style="list-style-type: none"> <li>• Maryland Contractor License with Specialties in Gas Fitting (GFC)</li> </ul>



For more info, visit [WGSmartSavings.com](http://WGSmartSavings.com)

# HOME ENERGY SAVINGS PROGRAM

## Maryland High-Efficiency Natural Gas Rebates

Home Heating | Water Heating | Appliances

ELIGIBLE EQUIPMENT	ITEM & EFFICIENCY REQUIREMENT	REBATE
Furnace Tier 1*	ENERGY STAR certified & min 95.1% AFUE	\$500
Furnace Tier 2*	ENERGY STAR certified & min 97% AFUE	\$700
Boiler Tier 1	ENERGY STAR certified & min 90% AFUE	\$475
Boiler Tier 2*	ENERGY STAR certified & min 95% AFUE	\$775
Combination Boiler	Min 90% AFUE and/or min 0.87 UEF	\$900
Furnace/Boiler Tune Up	Provided by Home Energy Savings Contractor	\$100
Storage Water Heater*	ENERGY STAR certified	\$175
Tankless Water Heater*	ENERGY STAR certified	\$450
Clothes Dryer	ENERGY STAR certified	\$100
Fireplace Tune Up	Provided by Home Energy Savings Contractor	\$50
Direct Vent Gas Fireplace	Min 70% AFUE, electric ignition	\$75

**\*You may be able to claim a federal tax credit of 30% of the project cost up to \$600. Check eligibility requirements at [energystar.gov](http://energystar.gov)**



Washington Gas Confidential and Proprietary Information

For more info, visit [WGSmartSavings.com](http://WGSmartSavings.com)

[washingtongas.com](http://washingtongas.com)

# HOME ENERGY SAVINGS PROGRAM

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## CUSTOMER ELIGIBILITY

- Be a residential Washington Gas customer in **Virginia or Maryland**.
- Reside in a **residential dwelling** such as a single-family home, townhome, condo or multifamily property.
- Must purchase **new equipment** that has not been used or is damaged.
- Work with a **Participating Contractor** in in the Home Energy Savings Contractor Network (formerly EmPOWER Contractor Network) to qualify for most rebates.



For more info, visit [WGSmartSavings.com](https://www.wgsmartsavings.com)

# HOME ENERGY SAVINGS PROGRAM

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## QUALIFYING EQUIPMENT MUST (BE):

1. Meet or exceed requirements found at [Washington Gas: Washington Gas Home Savings Program - Home \(customerapplication.com\)](https://www.washingtongas.com/customerapplication.com)
2. ENERGY STAR certified\*
3. Air-Conditioning, Heating, and Refrigeration Institute (AHRI) certified
4. Installed by a licensed participating contractor in the Home Energy Savings Contractor Network as a replacement unit in a residential dwelling
5. Properly permitted and comply with the permit
6. New and of good quality, free from damage or defect

\*To verify equipment, visit ENERGY STAR Product Finder (<https://www.energystar.gov/productfinder/>) and AHRI Directory (<https://www.ahridirectory.org>).



For more info, visit [WGSmartSavings.com](https://www.wgsmartsavings.com)

# HOME ENERGY SAVINGS PROGRAM

## FURNACE & BOILER TUNE UP REBATE

- One tune-up per customer per equipment from 2024 to 2026.
- **Eligibility:**
  - Any currently installed furnace or boiler
  - Equipment does not need to be ENERGY STAR or AHRI certified
  - Checklist must be completed by contractor
  - **Tune-up MUST be \$100 or more to be eligible**

## TUNE UP CHECKLIST

- ✓ Input capacity & the efficiency of the furnace or boiler prior to tune up
- ✓ For boilers we need manufacturer, model and serial number in checklist
- ✓ Clean blower assembly and components
- ✓ Inspect for gas leaks
- ✓ Measure temperature rise and adjust flow as needed
- ✓ Perform carbon monoxide test

**WASHINGTON GAS MARYLAND EXISTING HOME PROGRAM**  Washington Gas  
Furnace Tune-Up Checklist (to be completed by EmPOWER Contractor) A WGL Company

EmPOWER Contractors must submit this checklist with the rebate application. Please visit the [Existing Home Rebate Portal](#) for more information.

**EQUIPMENT DETAILS (to be documented before tune-up):**

Gas furnace rated input capacity before tune-up (Btu/h):	Efficiency of furnace before tune-up:
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**FURNACE TUNE-UP CHECKLIST**

- Measure combustion efficiency using an electronic flue gas analyzer
- Check and clean blower assembly and components, per manufacturer's recommendations
- Lubricate motor (where applicable) and inspect fan belt. Replace fan belt if needed
- Inspect for gas leaks
- Clean burner according to manufacturer's recommendations, and adjust as needed
- Check ignition system and safety systems, and clean and adjust as needed
- Inspect and clean heat exchanger, per manufacturer's recommendations
- Inspect exhaust/flue for proper attachment and operation
- Inspect control box, wiring and controls for proper connections and performance
- Clean and/or replace air filter, per manufacturer's recommendations
- Inspect duct work at furnace for leaks, disconnections or blockages
- Measure temperature rise and adjust flow as needed
- Check for correct line and load volts/amps
- Check thermostat operation complies with manufacturer's recommendations
- Perform Carbon Monoxide test and adjust heating system until results are within standard industry acceptable limits

Contractor Signature \_\_\_\_\_

**EmPOWER MARYLAND** This program supports the EmPOWER Maryland Energy Efficiency Act.

# HOME ENERGY SAVINGS PROGRAM

## TUNE-UP GAS FLUE ANALYZER SUBSIDIZING

### GAS FLUE ANALYZER:

- Necessary for boiler and furnace tune-ups
- Comes with CO sensors

### REQUIREMENTS

- Purchase the analyzer and provide the receipt.
- Join our educational webinar.
- Complete 5 tune-ups and submit the projects for rebates on behalf of customers.



**Only Participating Contractors can enjoy this limited time opportunity.**

Washington Gas Confidential and Proprietary Information



Interested? Fill out this [form](#)

[washingtongas.com](http://washingtongas.com)

# **NETWORK REGISTRATION**

# NETWORK REGISTRATION

## HOW TO REGISTER

1. Review Service Provider [Requirements](#) & Gather Documents
2. Navigate to the [Service Provider & Contractor Contact Application Page](#)
3. Scroll towards the bottom; click on **BEGIN APPLICATION**
4. Create an Account or Log In
5. Indicate Application Type & State(s) Serviced
6. Sign Terms and Conditions

Application Type

contractors reserve the right to exclude any premises, or vicinity therein, deemed potentially unsafe or harmful to

By my agreement below, I hereby warrant and represent that (i) I am duly authorized to sign for the Applicant (ii) the information provided in this Application, the Certificate of Insurance and other documents delivered to Washington Gas, are true, accurate and complete (iii) I have read this Application and agree to these Terms and Conditions in their entirety (v) I understand these Terms and Conditions and agree to these Terms and Conditions on behalf of Service Provider. Washington Gas encloses a copy of the agreement on this form will have the same force and effect as an original signature. \*

I Agree

Residential Terms and Conditions



# NETWORK REGISTRATION

## HOW TO REGISTER (CONTINUED)

7. Complete the following forms

- Company Information
- Company Point of Contact(s) Information
- If installation services are provided
- Type of equipment installed/serviced
- Maryland or Virginia counties served

8. Upload electronic copies of applicable licenses, and electronic copy of certificate of insurance

9. Complete Application

The screenshot displays a 'Document Upload' interface. At the top, a blue header reads 'Document Upload'. Below it, a message states: 'If you have a Master Plumber/Gas Fitter license, please upload the license to both the Upload Gas Fitter License and the Upload Plumber License boxes below.' There are five 'Document Upload' boxes arranged in two rows. The first row contains four boxes with the following labels: 'Upload Gas Fitter License MD', 'Upload Plumber License VA', 'Upload Gas Fitter License VA', and 'MD Workers Compensation Exclusion Form'. The second row contains one box labeled 'VA Workers Compensation Exclusion Form'. A large blue-bordered box on the right side of the interface contains the text: 'Thank you for submitting your application!'.

# HOME ENERGY SAVINGS PROGRAM

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## Requirements for Participating Contractors

- Submit rebate applications on behalf of their customers.
- Rebate applications must be submitted **within 30 days** of equipment installation.
- Equipment must be installed in existing residential homes, condos, townhomes or multifamily properties.
- Maintain active license(s) and submit to program upon renewal

# **NETWORK SUPPORT AND MARKETING**

# RESIDENTIAL CONTRACTOR SUPPORT AND MARKETING

## Contractor Resources

- Washington Gas has a [Contractor Resources](#) page
- Among the many resource documents, you will find:
  - Water heating, home heating tune up, gas dryer and home heating sell sheets
  - Tune-up checklists
  - Term and Conditions fillable form
  - [Contractor Marketing Tool Kit](#) and much more.

WG Home Energy Savings Program: Maryland Water Heating



**SAVE UP TO \$460 WITH WASHINGTON GAS REBATES**

Say goodbye to cold showers and hello to savings when you install an ENERGY STAR® certified water heater in your home. Energy-efficient ENERGY STAR certified water heaters use up to 10% less energy to help you save on annual energy costs.

**Why Purchase an ENERGY STAR Gas Water Heater?**

Water heaters are the second highest energy user in the home. Gas water heaters that earn the ENERGY STAR label are independently certified to save energy, save money and protect the environment. Here's why:

- Gas storage models have better insulation, heat traps and more efficient combustion than their standard efficiency counterparts. They use 8% less energy than standard gas water heaters and can save a family of four up to \$460 over their lifetime.
- Tankless models have features that extract more heat during combustion. They can save a family of four up to \$95 per year, or \$1,800 over their lifetime, on gas bills compared to a standard gas storage model. Plus, save an entire closet's worth of space in your home.

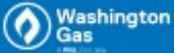
If your water heater is 10 years old or older, it is probably heating water inconsistently, or worse—about to fail or flood your home. Some common signs that your water heater may be on the decline:

- Visible corrosion
- Water leaking
- Rust in your water
- Rumbling noises
- Lack of available hot water

Start saving at [WGSmartSavings.com/HomeSavings](https://www.wgsmartsavings.com/HomeSavings)

# RESIDENTIAL CONTRACTOR SUPPORT AND MARKETING

WG Home Energy Savings Program: Maryland Home Heating Equipment



**SAVE UP TO \$805 WITH WASHINGTON GAS REBATES**

Reduce energy costs and make your home more comfortable by installing an energy-efficient gas boiler or furnace. ENERGY STAR® certified heating equipment can help you save between 10% and 30% a year on your utility bills.

**Why Switch to Energy-Efficient Heating Equipment?**

Heating accounts for about 45% of a home's energy bills and is the single-highest energy user in many homes.\* A properly installed and maintained ENERGY STAR certified boiler or furnace can last 18 years, consistently helping you lower energy use and save money over its lifetime.

Energy-efficient boilers use about 5% less energy than standard models. Energy-efficient furnaces are about 15% more efficient. Here's how:

- Electronic ignition eliminates the need for a pilot light to burn all the time.
- New combustion technologies extract more heat from the same amount of fuel.
- Sealed combustion uses outside air to fuel the burner, reducing drafts and improving safety.

If every gas furnace sold in the United States met current ENERGY STAR requirements, annual greenhouse gas emissions would be reduced by the equivalent of emissions from 177,000 cars.†

\*energy.gov  
†energyfairs.gov

Start saving at [WGSmartSavings.com/HomeSavings](https://www.wgsmartsavings.com/HomeSavings)



## The Washington Gas Home Energy Savings Contractor Network Marketing Toolkit



For more info, visit [WGSmartSavings.com](https://www.wgsmartsavings.com)

# **REBATE APPLICATION PROCESS OVERVIEW**

# APPLICATION PROCESSING PORTAL OVERVIEW

## ACCESSING THE PORTAL SITE

- Direct Link: [Washington Gas Rebate Application](#) (*bookmark this site*)
- Select the state the work was installed in
- Name the application

## CUSTOMER CONTACT DETAIL – WHERE IS THE WORK BEING COMPLETED?

- Select existing contact information from dropdown menu
- For new applications, you will likely enter data into new fields
- If entering a new contact, select “Yes” to save for future use if desired

## CONTRACTOR ADMIN CONTACT DETAIL

### Your Contact Information

Who is the person we should contact regarding this application?

# APPLICATION PROCESSING PORTAL OVERVIEW

## ADDING CONTRACTOR COMPANY DETAIL (FOR REPORTING & PAYMENT)

### Contractor Information

Who is installing or completing the work/installation?

Select Contractor From Pick List: \*

CLICK HERE TO SEARCH FOR A CONTRACTOR

Current Selected Contractor:

1. Click to search for your company contact
2. Contractor Search will open in a new pop-up window
3. Search by page or enter detail in search fields (Company Name, Address, City, etc.) and click "Search"
4. To select contractor contact, click icon next to contact line
5. After selecting, you will be brought back to the original search screen
6. Selected contractor contact will be listed as "Current Selected Contractor" for verification

# APPLICATION PROCESSING PORTAL OVERVIEW

## EQUIPMENT SELECTION – SELECT CATEGORY

- **New!** instead of filling out form detail for installed equipment, you will “add” each equipment unit directly to your application
- Click icon to add new equipment unit to your application
- Click through each equipment categories to view eligible measures
- Select category for first equipment unit.

Equipment

New Project: Add Equipment Items



## COMPLETE APPLICATION

**Once you have added all equipment:**

- Read through project terms and conditions and click to accept your “signature”
- Click “continue” to navigate to your application portal where you will upload your documentation

Terms and Conditions

I CERTIFY THAT THE INFORMATION I HAVE PROVIDED IS TRUE AND CORRECT AND THAT THE EQUIPMENT(S) FOR WHICH I AM SUBMITTING A REBATE APPLICATION MEETS THE EXISTING HOME PROGRAM REQUIREMENTS.

\*

Yes

# THANK YOU FOR ATTENDING!

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## QUESTIONS & CONTACT INFORMATION

### WGL Existing Homes Application Processing Team

- 833-286-0860
- [WGLResidential@icf.com](mailto:WGLResidential@icf.com)

### Existing Homes Program Manager

- Brian Wahlgren
- 571-591-4817 or [Brian.Wahlgren@washgas.com](mailto:Brian.Wahlgren@washgas.com)