

**PROGRAM NAME**

Commercial Business  
Energy Solutions

**EQUIPMENT INSTALLED**

Three boilers  
and three water heaters

**TOTAL INCENTIVE AMOUNT**

\$10,950

**TOTAL ESTIMATED ENERGY  
SAVINGS**

~10,419 therms

**TOTAL ENERGY SAVINGS**

18%

“With the help of Washington Gas incentives, we were able to replace a failing water heater to make sure hot water is consistently available for residents.”

—  
**Vito Bellafiore**, General Manager  
Asbury Methodist Village

“We are very conscious of environmental stewardship and fiscal responsibility, so when we need to do upgrades, it’s important for us to find high-efficiency replacements.”

—  
**Michele Potter**, Executive Director  
Asbury Methodist Village



# CUSTOMER SPOTLIGHT

## Asbury Methodist Village

Asbury Methodist Village is a spacious, 134-acre senior living community in Gaithersburg, Maryland, catering to the rapidly growing retired population. The non-profit organization is almost a century old and has a rich history of serving the senior community in Montgomery County.

That history comes with the challenge of maintaining buildings and equipment. Recently, several natural gas boilers and water heaters needed to be replaced in the residential buildings. However, thanks to high-efficiency equipment rebates available through the Washington Gas Business Energy Solutions program, Asbury Methodist learned that it would be possible to upgrade to high-efficiency equipment more affordably.

The Washington Gas Business Energy Solutions program offers financial incentives on high-efficiency gas equipment like boilers, water heaters, and more. Customers, like Asbury Methodist Village, can get assistance and guidance from the program’s energy advisors on available savings and incentives that may lower energy use and expenses.

To install the new equipment, the Asbury Methodist General Manager worked with Capitol Boiler Works, a registered Washington Gas Business Energy Solutions Service Provider, who also helped him complete the incentive application. The project went seamlessly, and the new high-efficiency natural gas equipment is expected to help reduce energy use and costs for years to come.

With this positive experience, Asbury Methodist is continuing their plans to improve their energy efficiency with additional natural gas equipment upgrade projects scheduled for 2023 and 2024. They plan to replace boilers and hot water heaters across their campus while leveraging Washington Gas Business Energy Solutions incentives.



For more information about the Washington Gas Commercial Solutions Program, please visit [wgsmartsavings.com](https://www.wgsmartsavings.com).